Careers in Finance, Insurance, Real Estate, and Business Services

THESE WORKERS HELP PEOPLE MANAGE MONEY, SECURE LOANS FOR PROPERTY SUCH AS HOMES AND BUSINESSES, AND PLAN FOR THEIR FINANCIAL FUTURES. JOBS IN THIS FIELD INCLUDE:

- CUSTOMER SERVICE REPRESENTATIVES
- LAWYERS
- INSURANCE AGENTS
- ACCOUNTANTS
- BANK TELLERS
- LOAN OFFICERS
- REAL ESTATE AGENTS



What skills are needed?

- MATHEMATICS
- PURCHASING AND RECONCILIATION
- UNDERSTANDING OF GENERALLY ACCEPTED ACCOUNTING PRINCIPLES (GAAP)
- COMPUTER SKILLS, SUCH AS WITH MICROSOFT PROGRAMS AND TABLEAU





LARGE DEMAND

for people who are

BILINGUAL



THE AVERAGE ANNUAL WAGE IS \$67,778 PER YEAR

WHAT KINDS OF EMPLOYERS ARE HIRING?

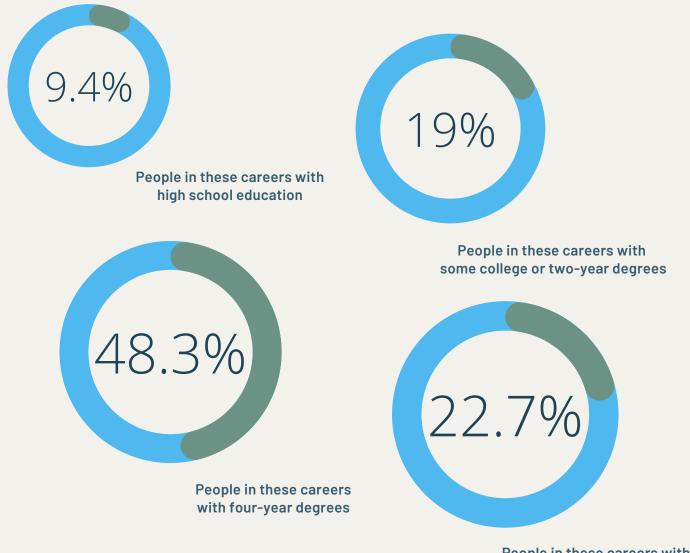
- **BANKS**
- LAW OFFICES
- ACCOUNTING FIRMS
- INSURANCE AGENCIES
- REAL ESTATE COMPANIES
- TAX PREPARATION ORGANIZATIONS

1,350 PROJECTED JOB OPENINGS PER YEAR

The Institute

Turning Information into Insight

Skills and Education



People in these careers with master's degrees or higher

Students enter programs for accounting, financial planning, business administration, and marketing

Level of education Needed

Associate's Degree or Certification

Information Systems Auditing Certification (CISA)

Housing Credit Certification (HCCP)

Project Management Certification (PMP)

Series 63

Accountants

Bankers

Financial Planners

Business Managers

Marketing Specialists

Bachelor's Degree or Master's Degree

DATA SOURCE: CHMURA ECONOMICS